

## **Insurance and Claims Defensibility**

Experts in togetherness

Millar Gibson Claims Relationship Manager Zurich Commercial Insurance Anthony Byars Risk Consultant Zurich Resilience Solutions



## Agenda



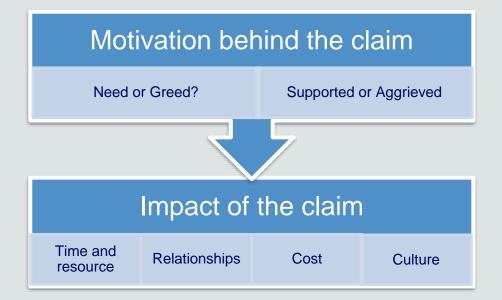




- Why people claim, influences and impact
- Understanding your exposure and resilience
- Putting us in a position of strength
- Claims Examples

# Why people claim, influences and impact









# Understanding your Exposure & Resilience

**Risk Grading** 

Anthony Byars Liability Risk Consultant



## Format of the Grading – Employers Liability











## **Format of the Grading – Public Liability**



Setting the framework	Construction experience (Background)     Staff Experience     Construction Planning Process     Subcontractor/Consultant Management (Evaluation)     Contract Review     Environmental management	
Risk and Safety Management	<ul> <li>Health &amp; Safety Program - Corporate</li> <li>Hazard Identification / Risk Register</li> <li>Incident Investigation / Risk Register</li> <li>Quality Management (Defect)</li> <li>Pre-Task Hazard Analysis/Risk Assessment</li> <li>Vehicle use policy and practice / Mobile equipment</li> </ul>	
Off-Premises Liability Exposure	<ul> <li>Personal Injury Visitors / Third Party Persons</li> <li>Third Party Public Injury</li> <li>Damage Third Party Property</li> <li>Site Security</li> <li>Rental Equipment</li> <li>Traffic Control</li> </ul>	
On-Premises Liability Exposure	Personal Injury Third Party Persons     Damage Third Party Property     Site Security	



### Gradings in Relation to Claims Defensibility

- What in the grading relates to claims defensibility?
- What are the main factors of the grading that contribute to claims defensibility?
  - Culture Behaviors
  - Senior management commitment
  - Knowledge of the process
  - Proactive risk management
  - Timely reaction to incidents
  - Clearly documented approach
  - Accurate and consistent data





## Third party – Duty Owed to Non-Visitors

The Occupiers Liability Act 1984 was introduced to provide protection for trespassers who were not lawfully visitors to premises

A trespasser is someone who:

- is not a visitor for the purposes of the Occupiers Liability Act 1957
- is a visitor who has strayed beyond the purpose for which he has been invited (expressly or impliedly)

Risk Management Considerations for Non-Visitors as essential as it is for employees or Visitors as this is where opportunistic claimants may arise

A well secured site with well documented cleaning, inspection and maintenance will enable the defence of these claims best.





#### What do insurers expect?

- Prevent incidents in the first place
- > Where incidents do occur, be able to defend claims
- > Use the code and a risk-based approach
- Get support from key decision makers
- Do the basics well
- Monitor performance and address problems
- Accurate and accessible records
- Get a consistent approach to inspection, defect prioritisation and repair
- Adopt the approach for the management of other operations or assets





# Putting us in a position of strength

## Key Drivers behind Claims Defensibility

- Pre-Incident Risk Management/Defence Strategies
- Post incident Accident investigation
- Post claim how you report to Insurer and provide them with the right evidence and engage them.





# Putting us in a position of strength

## **Accident investigation**

### Up front -

- Roles, Responsibilities & Training
- Investigation Criteria

#### Investigating the Accident -

- Immediate action
- Gather evidence (documents and witness)
- Analyse information (immediate cause, route cause)
- The action plan





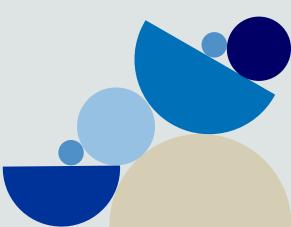
#### **Disclosable Documents**

**RIDDOR report to HSE** Accident book entry Risk Assessments (pre and post incident) for main tasks and work area Training records – signed off by employee Accident investigation report Safe systems of work documents **PPE (Personal Protective Equipment)** Documentation to support adequate signage Notices Warning signs Maintenance and repair records Earnings information Minutes of Health and Safety meetings Reports to Department of Social Security Witness Statements

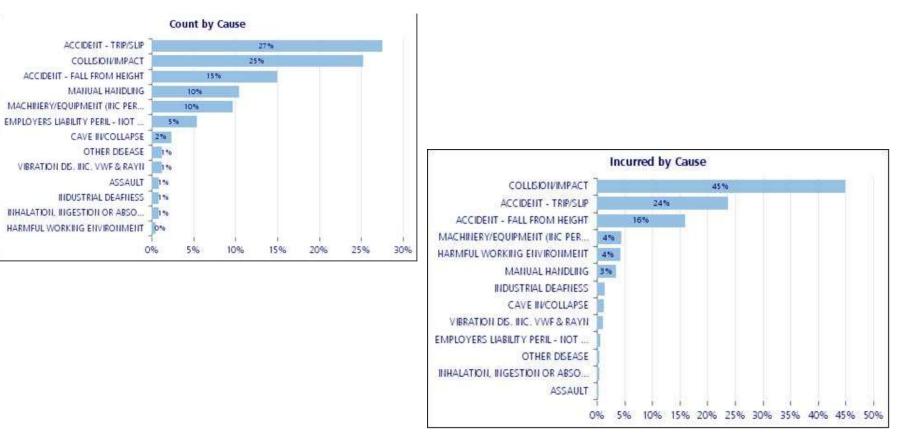
Occupational and Personnel records







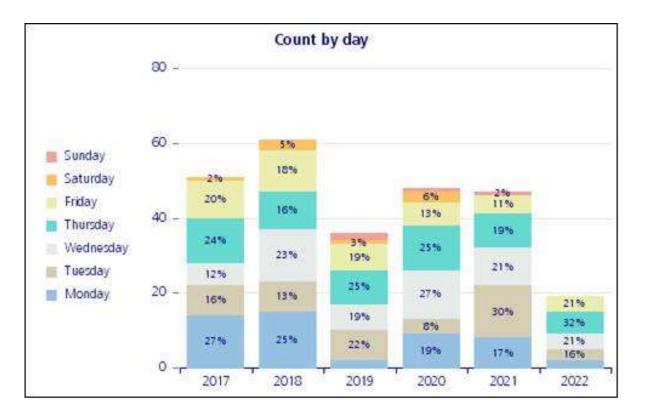
## Claims Insights – Employers Liability



ZURICH

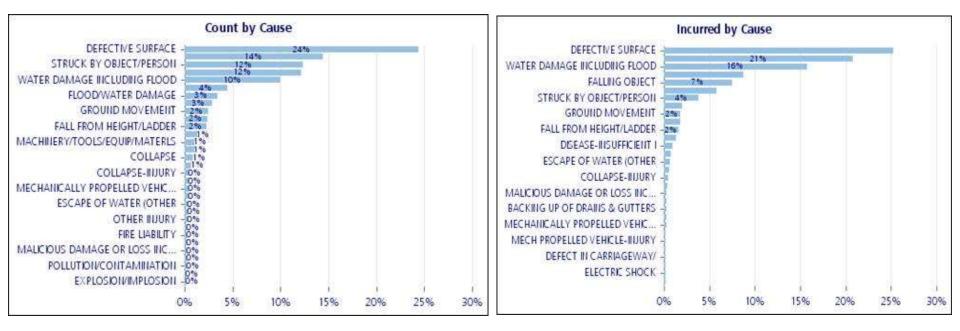
## Claims Insights – Employers Liability





# Claims Insights – Public Liability





# **Claims Examples**

PAY or DEFEND?	Winter Maintenance	
Unfinished Surfaces	Beast of a claim	





## Liability Risk Engineering Services



Our team of liability consultants provides bespoke solutions across the public and private sectors in relation to:

- Employers' Liability
- Public Liability
- Product Liability
- Asset liability
- Claims defensibility

We also work with a range of strategic partners, with preferential rates for Zurich customers.

For more details, get in touch with your local Risk Engineering contact, or email zrs.enquiries@uk.zurich.com



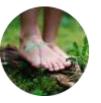
Core services benchmark you against our Global risk standards to assess your safety management systems and systems for defending civil claims.



Training services includes a suite of standard courses or bespoke programmes to up skill your employees and fill gaps in your organisation.



Operational liability services provide assessment, guidance and training to help you manage your operational liabilities and includes areas such as event management, inspection regimes and allergen awareness.



Natural environment liability services provide assessment, guidance and training to help you manage your natural assets such as trees, green and blue spaces.



Built environment liability services provide assessment, guidance and training to help you manage your built environment assets such as commercial premises, housing and highways.



Our strategic partnerships and digital tools provide practical risk management solutions for improving your risk.



## **Conclusions & Summary**

- Prevention the primary focus
- Evidence to demonstrate the accident prevention strategies in event of accident / claim
- Getting to the right decision early with the evidence to be persuasive